

I'M LIMITLESS LIST OF COURSES

PHONE SIMULATOR – Practice on virtual customers to Master your scripts for FSBOs, Expireds and Cold Calling. Become proficient with the scripts BEFORE you meet a live prospect.

1 - *Phone Simulator* – FSBO, Expired and Cold Calls - 3 modules

SUPERSTAR LEVEL 1 - contains all of the Core training material you will need to build a duplicatable, predictable real estate business.

1 - 30 Day Quick Start or Career Restart – Alex Szinegh acts as your coach for first 30 days, 10 modules

2 - Time Management – How to get more done in a shorter period of time, 6 modules

3 - A Perfect day for a realtor – An example of the perfect day for a top producer, 12 modules

4 - New “Digital Marketing” Listing Presentation – How to set yourself apart from the competition at a listing presentation and always get the listing, 11 modules

5 - Marketing 101 – Tips on how to become a well-known agent and build your image, 15 modules

6 - Working effectively with Buyers – Top notch techniques to have your buyers actually buy, 13 modules

SUPERSTAR LEVEL 2 – Additional subjects that will help elevate you to the top of your game.

1 - Hiring an Assistant – Increase your business by leveraging your time and workload. “Do what you do the best and delegate the rest”, 6 modules

2 - Thirteen points to success – Key points to help you rise to the top, 7 modules

3 - How to Map out a Successful Year – Top producer shares his experience – with Jody Keats, 21 modules

4 - How to get out of a Rut – Learn to get out of a slump, 7 modules

5 - Open Houses – Hold high traffic, successful open houses, 7 modules

SUPERSTAR LEVEL 3 – Elevate your business even to a higher with ideas and techniques from Alex Szinegh and other top producers

1 - How to get REO Listings – Master your ability to get REO listings – with Frank Patrick, 3 modules

2 - Surviving in a changing market – How to adapt when the market shifts, 7 modules

3 - Short Sales – Critical points of a short sale – with Brook Gardner, 5 modules

4 - Questions You Didn't Know to Ask – An in-depth interview with Alex Szinegh, 10 modules

5 - Building a Great Elevator Speech – Learn how to build a short, quick speech to meet new prospects, 4 modules

Brokers

1 - Broker/Owner Introduction – How do you instruct, administer and coach your agents to get the most out of the Training System – with Alex Szinegh, 4 modules

NOTE: There are some sample courses (GUEST passes) that can be used for Recruiting and Sponsoring agents from other companies. This will help to build your Residual Income.